ADOT Electric Vehicle Infrastructure Implementation

First Round

No.	Document	Section No.	Question(s)/Comments	ADOT Response
1	ITP	1.3.1	Would you be willing to consider a site that is on a nearby exit to the NEVI zones listed? We have a site on Exit 340 off I-10, which is only three miles from the eligible exit 336.	No. ADOT is only considering those exits identified in the ITP.
2	ITP	1.3.1	Will AZ DOT consider applications for sites at exits not listed in the RFP? In our case the candidate site is near an identified exit or helps fill in an existing corridor gap larger than 50 miles.	No. ADOT is only considering those exits identified in the ITP.
3	ITP	1.3.1	Will AZ consider sites that do not fall within the specific exits lists but are within 1 mile from the AFC?	No. ADOT is only considering those exits identified in the ITP.
4	ITP	1.3.1	How is AZDOT treating exits with sites highlighted for upgrades?	Proposers can propose to upgrade an existing site (if such Proposer owns or controls the existing site) or to construct a new site.
5	ITP	1.3.1	"Interested Proposers may submit a Proposal on any or all of the NEVI Zones." Are proposers allowed to submit multiple proposals within a single NEVI Zone?	Yes. However, to remain in compliance with the conflict-of-interest requirements in Section 1.6 of the ITP, the Proposer team would need to be the same for each submittal. ADOT will only select the highest scoring proposal regardless of how many are submitted.
6	ITP	1.3.1	The NEVI Zone #3, #6, #8, and #21 only list one eligible exit, and all exits except #6 are Tesla Supercharger sites (lists exit 336 as eligible and there is a Tesla Supercharger site at Exit 340). These NEVI Zones appear to be skewed to benefit Tesla. We strongly suggest expanding the number of eligible exits at these Zone numbers that will allow ADOT to select sites that most benefit EV drivers.	ADOT is only considering those exits identified in the ITP.
7	ITP	1.3.1	Does ADOT anticipate awarding more than 1 site in each zone, or just 1 site per zone?	Only one site per NEVI Zone will be awarded.
8	ITP	1.3.1	Will ADOT be releasing a GIS map with their priority exit locations and the 1-mile drive time buffer around each exit?	A GIS file with the priority exit locations is available on the project website. It is up to the Proposer to measure the distance from the nearest ramp radius return to determine if the proposed site is within the one-mile allowable distance.

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9	ITP	1.3.2	Can you provide clarity on the expectation of installing 4 versus 6 ports at a site. Please specify the "make-ready" need for the 5th and 6th ports, if only 4 ports are installed. What type of conduit would meet this requirement?	ADOT will modify ITP Section 1.3.2 (and the corresponding scope of work in the Project Agreement) to remove the requirement to include make-readies up to six ports. The inclusion of make- readies will be considered in the scoring for the NEVI Zone site scoring (Innovation and Resiliency) and (Enhancements) and costs remain eligible for reimbursement.
10	ITP	1.3.2	Can ADOT provide clarity on the required power capacity and expected number of 150kW ports for a single additional make-ready when required? This is in reference to the requirement: "additional make-ready (if the Project Site has five network-connected DCFC ports), and (ii) two additional make readies (if the Project Site has four network-connected DCFC ports), to assist in future-proofing the Project Site"	See response to Question #9 regarding requirements for make-readies.
11	ITP	1.3.3	Would costs attributed to pouring additional concrete for parking spaces specifically for EV Charging parking under this program qualify as an eligible expense?	Yes.
12	ITP	1.3.3	Can you provide an example to explain: "The "Project Payment Cap" for each Project Site will be equal to the lesser of (i) \$800,000, and (ii) the total requested federal share reflected in Line 6 of ITP Form 6-1 (Price Summary) submitted by the applicable Best Value Proposer for the Project Site."	The Project Payment Cap is associated with the federal share of eligible costs. The Developer is responsible for the 20% match for all approved eligible costs and 100% of approved ineligible costs. If the Proposer includes a total requested federal share of \$820,000, the Project Payment Cap will be \$800,000. If the Proposer includes a total requested federal share of \$800,000, the Project Payment Cap will be \$800,000. If the Proposer includes a total requested federal share of \$800,000, the Project Payment Cap will be \$800,000.

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13	ITP	1.5.3	If a Proposer decides to respond to ADOT's NEVI Program after the "Pre-Proposal Conference" held the week of February 23, 2024, and does not attend the pre- proposal conference, will the "Proposer and appropriate members of its key management personnel and key team members" still be eligible to apply for the program? If yes, how should proposers coordinate with ADOT to be eligible following the pre-proposal conference?	Yes. Additional details on how to register and submit the elements of the Proposal Package will be provided on the website and in a future Addendum.
14	ITP	1.7.2	Could you please provide additional clarification about whether the proposal becomes a binding agreement at the time when ADOT makes the contractor selection, or is there a period in between award and contract initiation where the agreement can be improved upon? Please elaborate on whether the commitments made in the proposal immediately become the agreement if accepted by ADOT, or if there is an additional opportunity to solidify the agreement language.	Proposers should submit any comments or questions related to the Project Agreement no later than the next opportunity to submit questions as set forth in a future Addendum to the RFP. ADOT anticipates issuing Addendum #1 on March 8 and allowing two weeks for Proposers to submit questions and clarifications. By submitting a Proposal, the Proposer is agreeing to execute the form of the Project Agreement, updated only with mutually agreed revisions, which are anticipated to be primarily related to identification of the Developer and project-specific information necessary for the agreement to be in execution form.
15	ITP	2.2	Will ADOT accept partial proposals of specific technical sections? Specific to Cybersecurity and Data Management.	No. ADOT is only considering complete proposals addressing all aspects of the project.
16	ITP	3.1.1	What is the deadline to request approval for material alterations, if a respondent determines they may be needed? Should this form be used?	Proposers should submit any comments or questions related to the Project Agreement no later than the next opportunity to submit questions as set forth in a future Addendum to the RFP. Yes, comments should be submitted using ITP Exhibit 7 or as described in a future Addendum to the RFP.
17	ITP	3.1.2	Can you please provide more information on the performance bond requirement, such as the time at which the payment and performance bond are expected to be obtained?	The forms of Performance and Payment bond are included in the draft Project Agreement (see Article 12 and Exhibit 7). The bonds are due prior to execution of the Project Agreement.

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18	ITP	3.2B	"Proposer Bonus Technical Package Points for multiple NEVI Zone Submittal Package submissions" Does each proposed site have to be in a different NEVI Zone in order to qualify for bonus points under this section?	The bonus for submitting multiple NEVI Zone submittals is intended to be for multiple distinct zones, not for multiple sites at the same zone. The description will be clarified in a future Addendum.
19	ITP	3.3A	Please clarify under NEVI Zone Site Enhancements: "Charging Capacity is greater than 300kW for all ports" Please provide an example to explain.	All ports must have a minimum charging capacity of 150 kW. If one port on the site instead has a minimum capacity of 300 kW, it would be considered an enhancement worth 20 points. If ALL ports have a minimum charging capacity of 300 kW, it would be an enhancement worth 50 points. ADOT will modify the description to state equal to or greater than 300 kW. Only one bonus, for 20 points or 50 points (not both) will be applied per NEVI Zone Site Information Package Points determination.
20	ITP	3.3	Can ADOT please clarify if the "NEVI Zone Site Enhancements" are bonus points or if they are inclusive of the total maximum points for the NEVI Zone Site Information criterion?	The NEVI Zone Site Enhancements are bonus points above the 600 base points. ADOT will clarify this in a future Addendum.
21	ITP	3.3	Does the criterion for NEVI Zone Site Enhancements "Charging capacity is greater than 300 kilowatt ("kW") for at least one port" refer to the power available when a single vehicle is charging on a dual-port station or when each port is simultaneously in use?	The 300 kW enhanced charging capacity must be available when multiple ports are in use simultaneously.
22	ITP	3.4	Is there a maximum number of points for the "EVALUATION OF THE NEVI ZONE PRICING PACKAGE"?	The evaluation of the NEVI Zone Pricing Package documents is on a pass/fail basis. The Pricing Package Score is based on the Requested Total Federal Share (line item 6 in ITP Form 6-1) with a maximum Score of 10 (as detailed in Section 3.5 and 3.5.3 of the ITP). Instructions for the NEVI Zone Pricing Package can be found in ITP Exhibit 4.

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23	ITP	3.5	Can you provide an example to explain the following for Best Value: "The best value determination for each NEVI Zone will be based on a 60-30-10 percentage weighting. The Proposer Technical Score will represent 60 percent of the total score, the NEVI Zone Site Score will represent 30 percent of the total score, and the NEVI Zone Price Score will represent 10 percent of the total score. The determination of apparent Best Value Proposer for an applicable NEVI Zone will be calculated based on the highest Total Proposal Score for such NEVI Zone computed using the following formula: "Total Proposal Score (max. 100 points) = Proposer Technical Score (max. 60 points) + NEVI Zone Site Score (max. 30 points) + NEVI Zone Price Score (max. 10 points)"	See the presentation slides from the Pre-proposal Conference for an example of Best Value scoring.
24	ITP	3.5.1	Is it possible for an applicant to receive a technical score of more than 60 pts due to the presence of bonus points?	Yes. If a Proposer received all of the base points and some or all of the bonus points, their Proposer Technical Score would be greater than 60.
25	ITP	3.5.1	Please provide an example to explain: "The Proposer Technical Score will be calculated based on the total evaluation score for the Technical Package (maximum of 1,000 points, plus any applicable bonus points as described in Table 3.2B) as described in ITP Section 3.2. The Proposer Technical Score will be calculated using the following formula: Proposer Technical Score = Proposer's total evaluation score x 0.06"	See the presentation slides from the Pre-proposal Conference for an example of Technical Package scoring.

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26	ITP	3.5.2	Please provide an example to explain: "The NEVI Zone Site Score will be calculated based on the total evaluation score for the NEVI Site Information Package (maximum of 600 points) as described in ITP Section 3.3. The NEVI Zone Site Score will be calculated using the following formula: NEVI Zone Site Score = (Proposer's total evaluation score for the applicable NEVI Zone / Highest total evaluation score for the applicable NEVI Zone) x 30 Proposer's total evaluation score = Proposer's total evaluation score as determined pursuant to ITP Section 3.3. Highest total evaluation score = Highest total evaluation score for a Proposer for the applicable NEVI Zone as determined pursuant to ITP Section 3.3."	See the presentation slides from the Pre-proposal Conference for an example of NEVI Zone Site Information scoring.
27	ITP	3.5.2 Table 3.3A	Are the points totaling 110 under NEVI Zone Site Enhancements allotted to the NEVI Zone Site Score? If so, is the maximum points for this section still 600 as stated in Table 3.3A? If not, where do they factor into the Total Proposal Score?	Yes. The points for enhancements are in addition to the 600 base points for NEVI Zone Site Information evaluation. Further clarification will be provided in a future Addendum.
28	ITP	3.5.3	Please provide an example to explain: "The NEVI Zone Price Score will be calculated using the following formula: NEVI Zone Price Score = (Lowest Price Value / Proposer's Price Value) x 10 Lowest Price Value = Lowest Price Value submitted by a Proposer for the applicable NEVI Zone as determined pursuant to ITP Section 3.4. Proposer's Price Value = Proposer's Price Value for the applicable NEVI Zone as determined pursuant to ITP Section 3.4."	See the presentation slides from the Pre-proposal Conference for an example of NEVI Zone Price scoring.
29	ITP Form 1	Table	Can ADOT clarify if applicants should provide an answer in the column "Document page where confirmation of requirement can be found" and the information that should be included?	Yes. The information that should be included is the Proposer's applicable Form or page of other proposal document that can be reviewed by ADOT to verify the requirement.

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30	ITP Form 3		If the proposer submits Form 3, Utility Coordination, to the respective utility within a reasonable amount of time before the submission deadline, but does not receive a response, is there a process for ensuring that the proposer is not penalized?	If you are having issues or are not receiving feedback from a specific Utility Company, please notify ADOT as soon as possible (before proposal submission) via email at <u>P3Office@azdot.gov</u> . If you do not receive a response from a Utility Company, Proposer should submit the Utility Coordination form with the details provided to the Utility Company as well as any correspondence with the Utility Company.
31	ITP Form 3		Does a utility representative need to sign the utility coordination form?	No.
32	ITP Form 4	Part B	"If the proposed Project Site is not owned by the Developer, provide a signed Host Site Owner letter of intent in the form of Attachment 2, and a signed property owner's affidavit from the Host Site Owner in the form of Attachment 1." If the proposer/developer does not own the site, but has a long-term lease agreement with the site owner, can that be provided in lieu of Attachment 2, Host Site Owner Letter of Intent?	No, Attachment 2 must be used.

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33	ITP Form 4	Attachment 1 and Attachment 2	Instead of requiring Attachment 1 and Attachment 2 (when applicable), we recommend allowing applicants to supply their own documentation verifying that the property owner is committed to installing and hosting EV chargers at the site for a minimum of 5 years. This would include, for example, a Letter of Commitment written by the property owner on their letterhead that states they will enter good faith negotiations with ADOT and/or the Developer if awarded. Requiring a notarized affidavit is burdensome for proposal submission and will cost a significant amount of time and financial resources before applicants are awarded. We strongly suggest removing notarized documents at proposal submission. If ADOT will not remove these attachments, we strongly suggest revising or removing the language in Attachment 2 "The intent of this letter is to evidence a binding, nonexclusive commitment of" and other binding language.	The intent of these attachments is to confirm site readiness. The commitment is contingent upon award. No changes are proposed for these attachments.
34	ITP Form 6 – NEVI Zone Pricing Form	Business Plan Summary	We strongly suggest removing rows 8, 10 and 11 in the business plan summary tab that includes: •"Forecasted Zone Revenues •Net Project Cash Flows (Row 8 – Row 9) •Internal Rate of Return (IRR)" This information is confidential and proprietary information and will significantly deter a proposer's ability to provide the information. Because the program is subject to public disclosure, including "A.R.S. § 28- 7707 and the Public Records Act", this information should not be required for proposal submission.	ITP Section 1.7 outlines the process for designating information as confidential, trade secrets, proprietary, etc. Proposers are instructed not to make blanket statements and to be specific and provide justification for why the information is confidential, trade secrets, proprietary, etc. ADOT will determine whether to redact or withhold information exempt from disclosure under the Public Records Act, such as trade secrets and proprietary information in proposals, but only if the Proposer has fully complied with A.R.S. § 28-7707(A) and any other applicable laws.

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35	ITP Form 6 – NEVI Zone Pricing Form	Form 2 Capital Pricing and Form 3 O&M Pricing	We strongly suggest removing the requirement that "Proposers shall bid each of the line items indicated". Requiring bids for every line item will significantly delay estimating project costs and be overly burdensome for applicants. Many applicants have already undergone their own bidding process before the release of the ADOT NEVI RFP and selected their chosen vendor. If ADOT will not remove the bid language, then we suggest ADOT instead to encourage applicants to bid these line items by using the word 'should'.	The intent is that the Proposer populate and include values for each of the cells, not that each item be based on a "bid" of contractors (for example). See future Addendum for clarification.
36	ITP Form 7 – Financial Plan Summary	Part C	As stated above, we believe reporting IRRs is unnecessary and suggest ADOT remove the "detailed projected internal rate of return for the Project that covers the Proposer's share of costs for the design, construction and five-year operations and maintenance period and projected revenues" or request similar and less revealing data for proposal submission.	No change. Federal NEVI Rules require that ADOT deem the proposed IRR to be a reasonable rate of return. See the response to question 34 with respect to confidential trade secrets.
37	ITP Form B – Non-collusion affidavit	N/A	We strongly encourage ADOT to not require notarized forms required upon submission.	No change.
38	ITP Form H - Proposer Information	Part A	Since there is only one ITP Form H included in submission, if there are multiple "Host Site Owners" included within Proposer NEVI Zone packages, can ADOT provide clarity on how applicants should list multiple Host Site Owners?	The section of the form for Host Site Owners will be removed from the form.
39	ITP Form K – Experience and Qualifications	Part A	If the Proposer does not have a "charging system" (for example, if they are an independent fueling and convenience operator), will average uptime for the network provider of the proposed charging station equipment be sufficient? If not, can ADOT please describe how such Proposers should answer this question?	Yes, the response can be based on experience from Proposer team members, as appropriate. The question will be clarified to allow use of information from appropriate team members.
40	ITP Form K – Experience and Qualifications	Part A and Part B	Uptime information is considered confidential and proprietary for network providers, including the column "Charger Up-Time (%) in Previous 12 Months". We encourage ADOT to remove these responses.	See the response to question 34.

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41	ITP Form K – Experience and Qualifications	Part B	How should proposers report "Charger up-time per port and provided for all combined ports per location" for each project when the field only permit the uptime for combined ports at a referenced project?	Table in Part B will be modified to allow for requested information to be provided.
42	ITP Form L	Sec C	What is the total amount of storage or data estimate needed to be pulled in?	These would be determined by the Developer based on their EVSE.
43	ITP Form L	Sec C	What are the expected types of data to be collected? Video Data / Video Survey / Threat Detection / Emergency Services Dispatch	These would be determined by the Developer based on their EVSE.
44	ITP Form L	Sec C	How many data collection points do you anticipate?	These would be determined by the Developer based on their EVSE.
45	ITP Form L	Sec C	Where will this datacenter be located? Will this be the cloud or on premise?	These would be determined by the Developer based on their EVSE.
46	ITP Form L	Sec C	What is the duration for how long the data must be kept?	The data retention requirements are provided in Section 16.1.4 of Volume 2, Project Agreement.
47	ITP Form M	Annex A	If our company does not have audited financials to share as part of the application would financial reports from our parent company suffice?	Financial Statement information from identified Guarantors including parent companies may be accepted for Form M.
48	ITP Form M	Form M	Can an applicant submit a financial wherewithal letter from a financial institution in lieu of the Financial Officers Certificate, to demonstrate proof of funds?	Form M must be completed. Additional financial information may be provided to support and supplement the business plan of each Proposal.
49	ITP Form M	N/A	Can ADOT please provide the circumstances and conditions that would make an entity within a proposal a "Guarantor" and require a separate ITP Form M (other than the Proposer)?	Providing a Guarantor is the elected option of each Proposer. If ADOT determines there is not sufficient financial capacity for a Proposer team, ADOT may require a Guarantor to support the delivery obligations for each NEVI Zone.
50	ITP Form M	Annex A, B, and D	The Annexes request detailed financial information that are of the utmost confidential information. This includes the language of "Financial Statement Summary", "Off- Balance Sheet Liabilities", and "Material Changes in Financial Condition". We recommend removing these required Annexes. We suggest that at most, ADOT require the credit rating and a letter from a Financial Officer to prove the financial capabilities of a Proposer.	See the response to question 34.
51	PA	15.4	Will this project be subject to the State of Arizona prevailing wage determinations in addition to Davis- Bacon wage determinations?	There are no State of Arizona prevailing wages. Federal Davis-Bacon wage determinations are applicable.

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52	PA	15.4	Can ADOT provide the federal prevailing wage rate?	The federal prevailing wage rate can be accessed here: <u>SAM.gov Search</u> ADOT will provide the final wage determinations 10 days prior to the Proposal due date for use in Proposals.