

CONSULTANT PROFILE

Sherman Tingey, Ph.D.

President, CORPORATE ADVISORS

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Contract No.: EPS 060041-29 Vendor Code: 86054591902



KEY STRENGTHS:

- ◆ ***Creates Positive Partnerships and Teamwork*** – Sherman is excellent at getting people to open up; to discuss real issues in a positive manner; to jointly solve problems in a creative constructive way; and to develop strong bonds of trust and respect.
- ◆ ***Easy to Work with, Flexible, Sense of Humor*** – With forty years of management consulting experience, Sherman has worked with a wide variety of agencies and organizations. He quickly creates a comfortable, enjoyable atmosphere for participants. He readily identifies the specific needs of the organization and is flexible in designing the appropriate intervention.
- ◆ ***Understands Construction*** – As a result of having conducted over 1,000 construction-related workshops/seminars during the past sixteen years, and having been a developer himself, Sherman has an excellent grasp of the issues for both owners and contractors. He understands well what the challenges are and how to overcome them.

TYPES OF KEY EXPERIENCES:

- ◆ ***International Reputation.*** In addition to his extensive construction partnering experience, Sherman has as international reputation for successful partnering and team building interventions in a wide variety of situations and organizations. He has worked with executive and management groups in many government agencies and multi-national corporations in 25 foreign countries.
- ◆ ***Strategic Alliance Partnering.*** Sherman has extensive experience designing and facilitating Strategic Alliance partnering workshops within organizations, and between various agencies and organizations.
- ◆ ***Mediation.*** Sherman has mediated over fifty difficult situations, including issues up to \$20 million. All results were highly successful. One situation involved three different owners, three design firms, and a CM firm.
- ◆ ***Leader in the Field.*** Sherman served as Senior Professor in the field of Organizational Development at Arizona State University and has taught and trained many other facilitators over the years. He has designed and conducted many seminars worldwide in the areas of Strategic Planning, Managing Change, Leadership Development, and Organizational Renewal.

FACILITATOR'S PREFERRED SERVICES:

1. *Construction Partnering*, including Design/Build, Design/Planning, and CM@Risk.
2. *Internal Partnering and Strategic Alliance Partnering* within and between agencies and departments.
3. *Mediation* to resolve key issues.

PROFESSIONAL IN THE FIELD (EDUCATION):

Sherman has his M.B.A. and Ph.D. in the fields of Business Management and Organization Behavior. He received his Ph.D. with honors from the University of Washington. Tingey spent 25 years in academia, primarily as a tenured Professor of Management at Arizona State University. He has also served as a Visiting Professor at fifteen universities, mostly in Europe and Asia-Pacific.

REFERENCES FOR CONTACT

Name: Paul Patane, District Eng.

Company: ADOT Yuma District
Phone: 928-317-2100
Service description: Have facilitated many workshops in this district.

Name: Mike Zimnick, Asst. Dist. Eng.
Company: ADOT Phoenix District
Phone: 602-712-8366
Service description: Mike has participated in many of the workshops I have conducted.

Name: Mike Kondelis, District Eng.
Company: ADOT Kingman District
Phone: 928-681-6010
Service description: Mike has participated in many of the workshops I have conducted.

Name: Mark Soyster, V.P. Operations
Company: Pulice Construction
Phone: 602-944-2241
Service description: Mark has participated in many of the workshops I have conducted.

Name: Lee Hulbert, Vice President
Company: FNF Construction
Phone: 602-989-3119
Service description: Lee has participated in many of the workshops I have conducted.